

# Facility Consolidation, & Procurement Strategies

## Targeted Solution-Reduce Cost

### OBJECTIVE

Embarking on a major corporate overhaul, Tenet Healthcare (“Tenet”) desired to maximize its space efficiency and productivity. Their decision to merge fifteen (15) sites into six (6) (Boca Raton, FL, Modesto, CA, Alhambra, CA, Dallas, TX, Atlanta, GA and Omaha, NE) would be a challenge. The project required a complex and detailed communication plan and responsibility matrix, which outlined all responsibilities, both internally and externally. Such an enormous undertaking required a national project management firm that could grasp the concept of the project, embrace the complexities, and carry Tenet through construction and closeout effortlessly. Tenet chose NKF Consulting to oversee all aspects of their overhaul.

### APPROACH

NKF Consulting diligently worked with Tenet at the corporate, regional, and district levels, leading them through design to improve their corporate standards. NKF Consulting developed a master schedule and master budget, strategically executed the planning and programming process, and guided Tenet to make critical consolidation decisions while enabling their offices to continue functioning throughout the process. As a result, a new Corporate Standards Program emerged, which led Tenet to engage NKF Consulting’ services on a national level, to maximize their buying power while maintaining their corporate image. Newmark continuously impressed the client with their “fanatical” communications. Newmark put their knowledge and experience to work to implement a successful consolidation with no downtime for the Client.

### SOLUTION

NKF Consulting was able to negotiate attractive contracts with various manufacturers for Tenet, saving the client hundreds of thousands of dollars on all procurement requirements. This savings translated to new standards for all of their new facilities. Given the ability to design functional improvements into the client’s new consolidated design, NKF Consulting was able to make an overall reduction in their required space. During this project, additional changes occurred within the Tenet corporate structure that NKF Consulting was able to help guide them through. The Corporate Standards Programs that NKF Consulting implemented allowed the change to occur with little to no disruption to the individual projects already in process. NKF Consulting was able to divert and coordinate existing orders and products to these new projects and meet the business critical timelines.

Tenet continues to enlist the services of NKF Consulting for all their facilities projects nationwide and NKF Consulting is currently in the process of liquidating their old facilities’ furniture and equipment.

